



EDDIE BAZA CALVO  
Governor

RAY BENORIO  
Lieutenant Governor

*Office of the Governor of Guam.*

JAN 20 2016

Honorable Judith T. Won Pat, Ed.D.  
Speaker  
*I Mina'trentai Tres Na Liheslaturan Guåhan*  
155 Hesler Street  
Hagåtña, Guam 96910

33-16-1252  
Office of the Speaker  
Judith T. Won Pat, Ed.D.

JAN 21 AM 9:11 AM  
F. Auer

RE: Board Appointment

Date: 01-21-16  
Time: 8:55 AM  
Received By: [Signature]

Dear Madame Speaker:

By virtue of the authority vested in me pursuant to the Organic Act of Guam and the local laws applicable to the following position, I am pleased to transmit the following appointment and supporting documents for:

- APPOINTEE: Gina Y. Ramos
- POSITION: Member, Guam Community College Board of Trustees
- TERM LENGTH: **Five (5) years**
- TERM SERVED: **November 11, 2015 to November 10, 2020**

The appointment is subject to the consent of *I Liheslaturan Guåhan*. Please schedule a hearing at your earliest convenience.

*Senseramente,*

EDDIE BAZA CALVO

1252



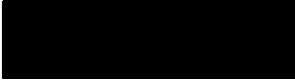
**EDDIE BAZA CALVO**  
Governor

**RAY TENORIO**  
Lieutenant Governor

*Office of the Governor of Guam.*

JAN 20 2016

Ms. Gina Y. Ramos



Dear Ms. Ramos:

Thank you for your commitment to serve the people of Guam. The Calvo-Tenorio administration continues to face unprecedented challenges, both near and long-term. The task ahead of us will require the collective efforts of the best minds who will have the courage to make tough decisions for the good of all our people. I hereby appoint you to serve in the Calvo-Tenorio administration for the remainder of the unexpired term indicated below as:

**Member, Guam Community College Board of Directors**

**Term Length: Five (5) years**

**Term Served: November 11, 2015 to November 10, 2020**

This appointment is subject to the advice and consent of *I Liheslaturan Guåhan*. Please contact the Office of the Governor at 472-8931 should you have any questions.


*Senseramente,*



**EDDIE BAZA CALVO**


P.O. Box 2950 • Hagatna, Guam 96932

Tel: (671) 472-8931 • Fax: (671) 477-4826 • [governor.guam.gov](http://governor.guam.gov) • [calendar.guam.gov](http://calendar.guam.gov)

 Eddie Baza Calvo

 @eddiebazacalvo

 @governorcalvo

 [governorofguam](http://governorofguam)

Doc No. 33GL-16-1252



OFFICE OF THE GOVERNOR  
GUAM

## Boards & Commissions Nomination Information

The following information is required for submission to the Speaker of *I Liheslaturan Guahan* in accordance with Title 4, Guam Code Annotated Section 2103.5 and Section 13104.1:

### NOMINEE INFORMATION

Last Name RAMOS First GINA M.I. Y Date 01/14/16

Address

City

Phone

Position to which Appointment  
is Made

GUAM COMMUNITY COLLEGE BOARD OF TRUSTEES

Are you a citizen of the United  
States?

YES  NO

If no, are you authorized to work in  
the U.S.?

YES  NO

### EDUCATION

High School ACADEMY OF OUR LADY OF  
GUAM City/State HAGATNA, GUAM

From 1981 To 1984 Did you graduate? YES  NO  Degree

College UNIVERSITY OF OREGON City/State EUGENE, OR

From 1984 To 1988 Did you graduate? YES  NO  Degree B.A. - INTERNATIONAL STUDIES

**EDUCATION**

Graduate School	N/A		City/State			
From	To	Did you graduate?	YES <input type="checkbox"/>	NO <input type="checkbox"/>	Degree	
Other Degree	N/A		City/State			
From	To	Did you graduate?	YES <input type="checkbox"/>	NO <input type="checkbox"/>	Degree	

**EMPLOYMENT HISTORY**

(1) Present Employer	CALVO'S SELECTCARE	Position	SEE ATTACHED RESUME
Address		Dates Held	
(2) Previous Employer	TAKIECARE INSURANCE	Position	SEE ATTACHED RESUME
Address		Dates Held	
(3) Previous Employer	OUTRIGGER GUAM RESORT	Position	SEE ATTACHED RESUME
Address		Dates Held	
(4) Previous Employer	HILTON GUAM RESORT & SPA	Position	SEE ATTACHED RESUME
Address		Dates Held	
(5) Previous Employer	XEROX CORPORATION	Position	SEE ATTACHED RESUME
Address		Dates Held	

**PRIOR GOVERNMENT OF GUAM SERVICE**

Agency	N/A	Phone
Address		
Job Title	From:	To

**PRIOR GOVERNMENT OF GUAM SERVICE**

Agency N/A Phone  
Address  
Job Title From: To

**PRIOR GOVERNMENT SERVICE (EXCLUDING GOVERNMENT OF GUAM)**

Agency N/A Phone  
Address  
Job Title From: To

Agency N/A Phone  
Address  
Job Title From: To

**TRAINING**

Institute/Seminars/On-the-Job Training: Date  
HIPAA TRAINING EVERY 3 YEARS

**AWARDS**

List all educational, professional, civic awards, and recognition for public service:

N/A

**PROFESSIONAL INVOLVEMENT**

List involvement on a local/national/international level, list organization, activities participated in, offices held:

N/A

**COMMUNITY / CIVIC INVOLVEMENT**

List organizations, activities, participated in, offices held

CURRENTLY MEMBER BOARD OF TRUSTEES - GUAM COMMUNITY COLLEGE

**PUBLICATIONS AND PRESENTATIONS**

List any published articles, papers delivered at professional meetings, etc.:

N/A

**MILITARY SERVICE (PLEASE ATTACH FORM DD-214)**

Branch	N/A	From	To
Rank at Discharge		Type of Discharge	

**OTHER INFORMATION**

(1) Have you ever been found guilty of a felony in any court, whether within or without the United States?

YES

NO

If so, please specify in detail:

Address of the court: \_\_\_\_\_

Date of Conviction: \_\_\_\_\_

Specific infraction committed: \_\_\_\_\_

(2) Have you ever been declared mentally incompetent by any court, whether within or without the United States?

YES

NO

If so, please specify in detail the reasons and facts related to such declaration:

(3) Have you ever been found not guilty or not punishable in any criminal proceedings by reason of insanity?

YES

NO

(4) Have you ever been confined to a mental institution for any reason?

YES

NO

If so, please specify in why the appointing authority believes you that you are not suffering from any mental illness or affliction:



**Statement of Financial Interests**  
*(Required by 4 G.C.A. § 13104.1)*

TO: Governor Eddie Baza Calvo  
Ricardo J. Bordallo Governor's Complex  
Adelup, Guam 96910

FROM: GINA Y. RAMOS

- I have no financial interest in any business
- I do have interest(s) in the following business(es):

Name and address of business interest:	Type and amount of interest

Signature

02/14/16  
Date



**AFFIDAVIT / DECLARATION UNDER PENALTY OF PERJURY**

I, the undersigned, do hereby depose and say that: (1) I have read and reviewed the information contained in the attached Appointment/Nomination letter from the Governor of Guam; (2) that the matters contained in the Appointment/Nomination letter, together with all attachments thereto, are true and correct and that I am competent to testify to said matters; and (3) that this Declaration is made for the purpose of complying with the requirements of 4 G.C.A. Section 2103.5.

I declare under penalty of perjury under the laws of Guam (4 G.C.A. Section 4308) that the foregoing is true and correct.

Signature



Date

01/14/16



**Government of Guam  
 GUAM POLICE DEPARTMENT  
 RECORDS & IDENTIFICATION SECTION  
 P.O. Box 23909  
 Guam Main Facility, Guam 96921**



January 15, 2016

**SUBJECT: CRIMINAL HISTORY RECORD**

<b>NAME:</b>	Gina Y RAMOS		
<b>DATE OF BIRTH:</b>	██████████	<b>FINGERPRINT#:</b>	NONE
■	The individual has no record of criminal conviction(s) in GPD files that are subject to Guam law and rules and regulations of the Department.		

\*\*\*\*\*NOTHING FOLLOWS\*\*\*\*\*

*THIS INFORMATION MAY BE LIMITED TO A LOCAL CRIMINAL OFFENSE ONLY AND IS NOT INTENDED FOR USE FOR ANY LOCAL, STATE, OR FEDERAL LAW ENFORCEMENT AGENCY.*

**By Direction: angela**

**JOSEPH I. CRUZ  
 Chief of Police**

The absence of an original GUAM POLICE seal invalidates this police clearance.  
 REVISED 08/11/15



# SUPERIOR COURT OF GUAM

Guam Judicial Center • 120 West O'Brien Drive • Hagatña, Guam 96910

Telephone (671) 475-3370/475-3449

Fax (671) 472-2856

**DANIELLE T. ROSETE**  
Clerk of Court

Name: **GINA Y RAMOS**

SS#:

ID# GUAM DL#

Date of Birth:

## CERTIFICATE OF SEARCH

The undersigned Clerk hereby certifies the following results of a diligent search of the records of this Court:

### Criminal Cases:

- A.  No Case Found
- B. 1. Criminal Case No.
- 2. Criminal Case No.
- 3. Criminal Case No.
- 4. Criminal Case No.
- 5. Criminal Case No.

Criminal Record: Page 1 of 1

### Civil Cases:

- A.  No Case Found
- B. 1. Civil Case No.
- 2. Civil Case No.
- 3. Civil Case No.
- 4. Civil Case No.
- 5. Civil Case No.

Civil Record: Page 1 of 1

Request for further information may be addressed at the Records Division of the Superior Court of Guam, Guam Judicial Center, 120 West O'Brien Drive, Hagatña, Guam. Hours of operation are Monday – Friday, 8:00 a.m. to 5:00 p.m. Closed Saturday, Sunday and local/federal holidays. Court Clearances are Non-Refundable.

Dated: 01/14/2016

**DANIELLE T. ROSETE**  
Clerk of Court

BY:  **NATHAN A PUNZALAN**  
Deputy Clerk

Prepared By: **NAP**



The absence of an original Court Seal invalidates this document

# **GINA Y. RAMOS**

Home [REDACTED]

## **SUMMARY**

A detail-oriented individual with a high level of business maturity, who possesses eight years of product, business development, and contracting experience in the health insurance/healthcare delivery industry, 12 years of experience in hotel sales and marketing with an international chain, and five years of experience with a Malcolm Baldrige Quality Award-winning company (Xerox). Areas of responsibility have included:

- Federal employee health benefits program contract and compliance
- Health plan benefit design review and innovation
- Development of diversification initiatives for clinics and health plan
- Negotiation of provider and facility contracts (domestic and international)
- Key Account Management
- Revenue Management and Development
- Oversight and coordination of activities and revenue-generating efforts of multi-functional hotel departments (room sales, catering and convention sales, reservations, marketing communications)

## **EXPERIENCE**

### ***Calvo's SelectCare Health Plans***

***May 2012 - Present***

#### **Special Projects Manager**

Responsible for oversight of Federal Employees Health Benefits Program benefit design, rating process, initiatives, and compliance.

### ***TakeCare Insurance / FHP Clinics, Guam***

***February 2007 – May 2012***

#### **Senior Manager**

Responsible for health insurance plan benefit designs, oversight over the development and execution of diversification initiatives, regulatory issues and compliance with local and federal laws, and contracting of providers and facilities.

### ***Outrigger Guam Resort / OHANA Hotels & Resorts Guam, Guam***

***July 2003 - 2007***

#### **Director of Marketing**

***October 2004 - Present***

Responsible for analyzing and managing all areas of hotel revenues and developing selling strategies to ensure maximum revenue, profit and publicity for the Outrigger and OHANA properties in Guam.

#### **Director of Revenue Management**

***July 2003 – October 2004***

Responsibilities include oversight of both the room sales and catering sales teams, reservations team, military market sales as well as the development of marketing and sales strategies for Japan, international—Korea, Taiwan, Hong Kong, corporate (includes government and military business), and banquet sales markets for the Outrigger and OHANA properties in Guam.

### ***Grand Hilton Seoul, Seoul, Korea***

***May 2002 – June 2003***

#### **Director of Business Development**

***May 2002 – June 2003***

Responsible for analyzing and managing all areas of hotel revenues and developing selling strategies which includes data analysis of all revenue streams, being conversant with multiple system and distribution channels, managing the revenue plan process for the Grand Hilton Seoul (396-room main hotel, 105-unit Residences, and a 2,500-person convention center).

**Hilton Guam Resort & Spa, Tumon, Guam USA**

**1994 – 2002**

Director of Sales

January 2001 – May 2002

Responsibilities included that of a Sales Manager but with the added responsibility of overseeing both the room sales and catering sales teams for all 687 rooms; also responsible for developing marketing and sales strategies for Japan, international—Korea, Taiwan, Hong Kong, corporate (includes government and military business), and banquet sales markets for a 687-room property.

Sales Manager

March 1996 – January 2001

Responsibilities include that of a Senior Assistant Sales Manager with complete ownership and accountability for international markets (other than Japan) and specific corporate accounts; increased participation in the completion and development of marketing and revenue plans, and marketing communications activities

- Served as Chairperson of the Public Relations & Marketing Committee of the Guam Hotel & Restaurant Association for the year 1998/1999

Assistant Sales Manager

March 1994 - March 1996

Responsible for managing and increasing the hotel's existing corporate customer base; establishing and developing business relationships with international market agents (four companies, travel agencies, media, etc.); promoting property at travel trade shows

**XEROX Corporation, Long Beach, California USA**

**1989 - 1994**

Customer Business Representative

1989 - 1994

Responsible for the implementation of the equipment order - invoice process which involved sales calls, the editing and processing of equipment orders, editing finance agreements, and validating invoice accuracy. Position required full knowledge of complex administrative, financing business, and customer support processes.

- In 1989, member of the sales team that was named the Number One Xerox Sales team in the country (USA)
- Awarded Xerox' highest honor, Team Excellence, in 1991 for participation in a cross-functional problem-solving team whose product significantly increased customer satisfaction

**EDUCATION**

B.A., International Studies/Political Science, 1988  
University of Oregon, Eugene, Oregon USA  
\*Graduated with honors in International Studies

**COMMUNITY ACTIVITIES**

Member, Board of Trustees – Guam Community College, 2005 to present